

Mobility Transformation

Circularity for critical metals



SPEAKER

Bart Sap

Automotive Catalysts:
Capture peak profitability and
maximize value



Agenda

1.
Mobility transformation

**ICE gradually declining,
but remaining dominant
powertrain for LDV and
HDV by 2030**

4.
RISE 2030

2.
**Emission control
catalyst market**

**Attractive value to
capture the next
decade**

3.
Umicore

**Well positioned to
capture peak
profitability and
maximize value**



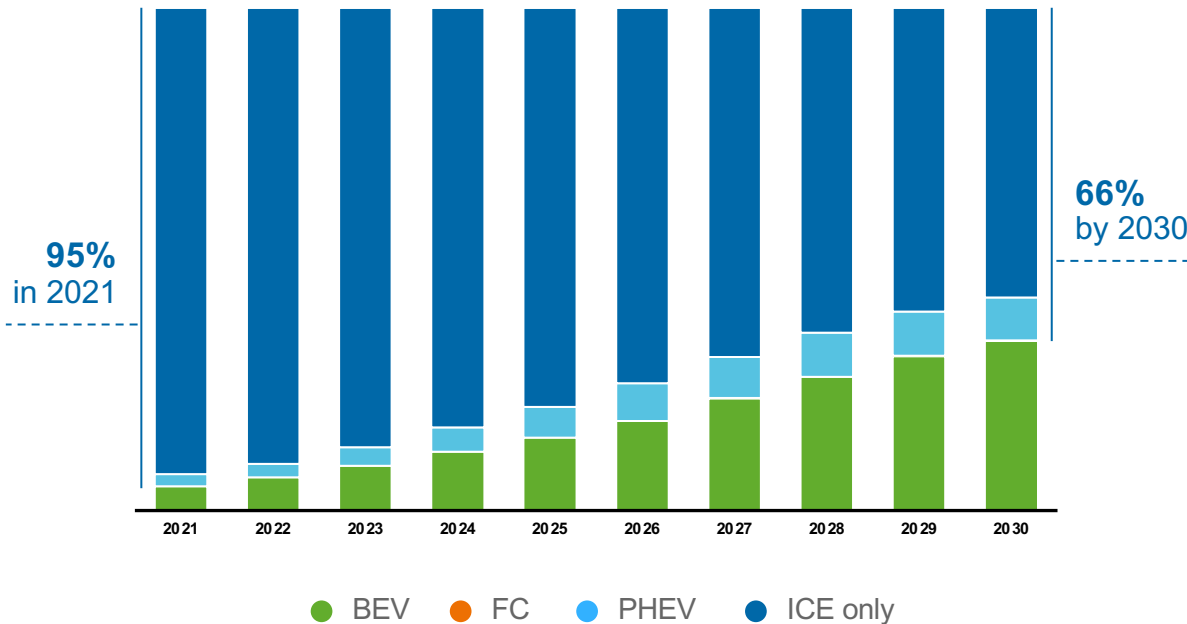
Accelerating mobility transformation

ICE remains dominant powertrain solution in 2030

Light-duty vehicles

Proportion by powertrain in global production

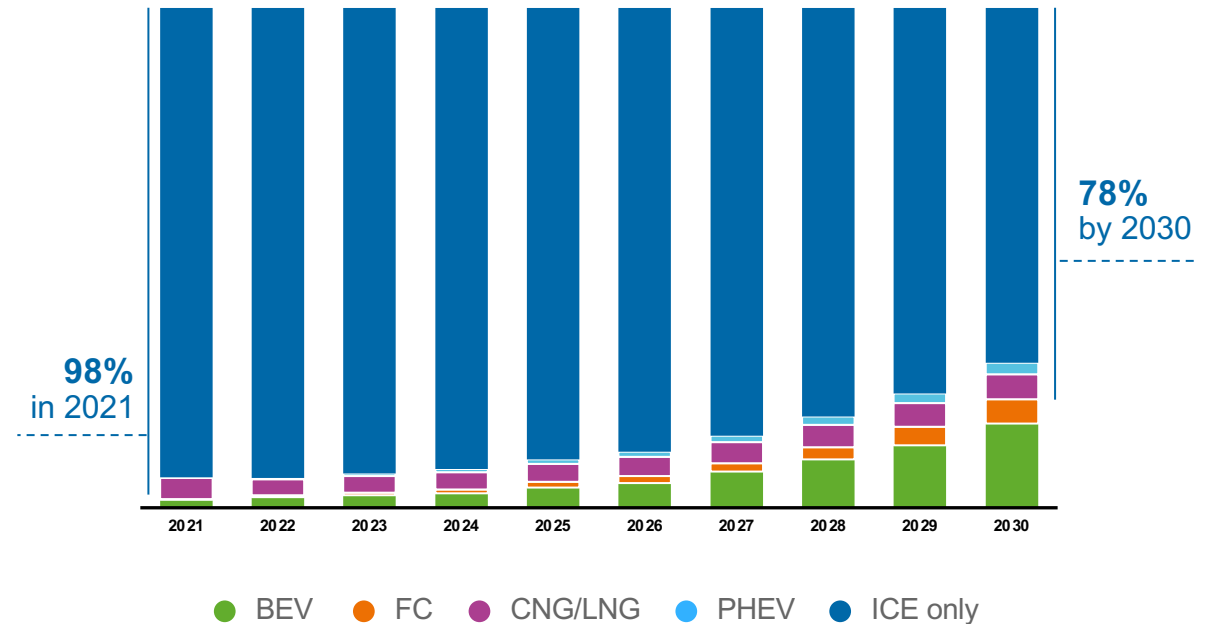
Source: Umicore market model – LDV



Heavy-duty vehicles

Proportion by powertrain in global production

Source: Umicore market model – HDV (incl. medium-duty vehicles, on-road vehicles only)



BEV: battery electric vehicle

FC: fuel cell vehicle

CNG/LGN: Compressed natural gas / Liquefied natural gas

PHEV: plug-in (hybrid) vehicle

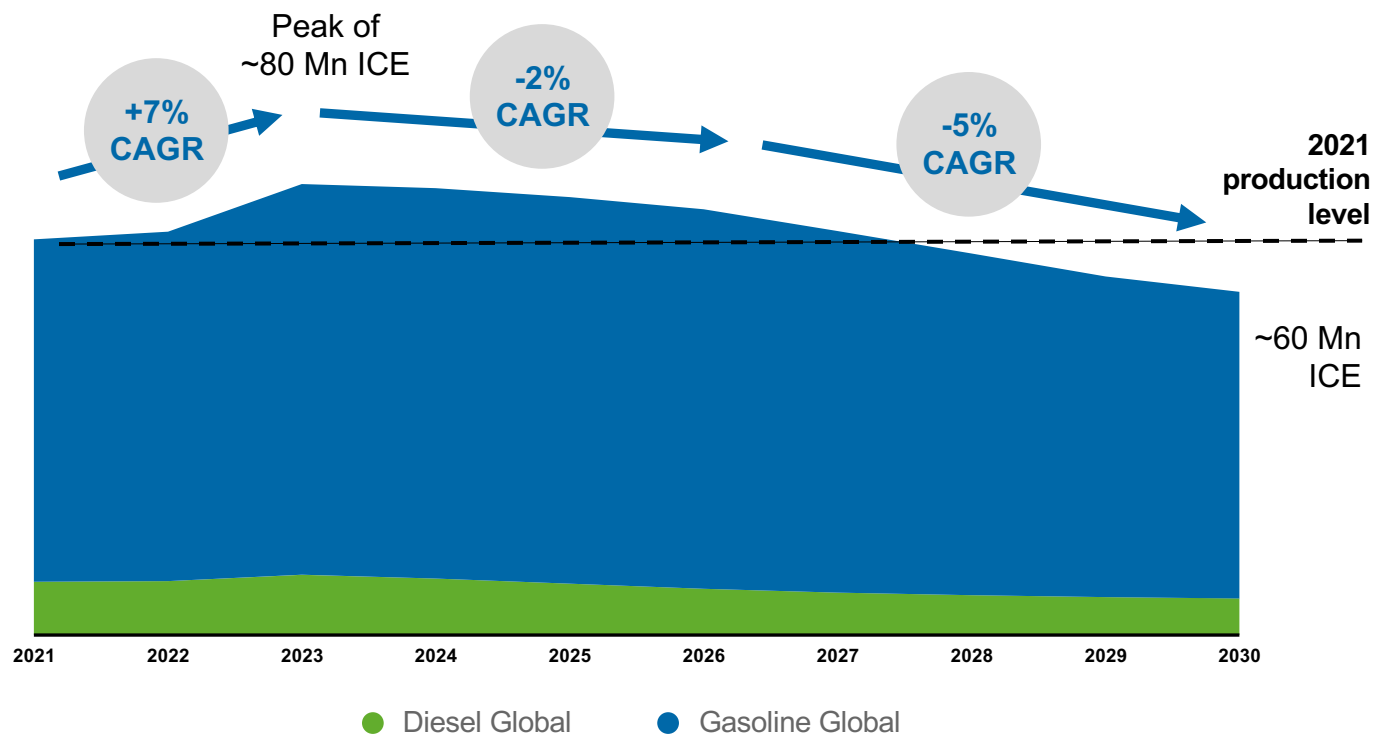
ICE: internal combustion engine (gasoline/diesel) only

Light-Duty Vehicles

Peak in ICE car production expected in 2023



Light-duty vehicles Global vehicle production by powertrain



Light-duty ICE production volumes expected to grow until 2023 driven by post-COVID and post-chip shortage rebound as well as growth in emerging economies

Beyond peak, initial slight market reduction, followed by sharper decline as of 2027 due to accelerating BEV penetration

Light-duty diesel dropping faster between 2021 and 2030 especially in Europe



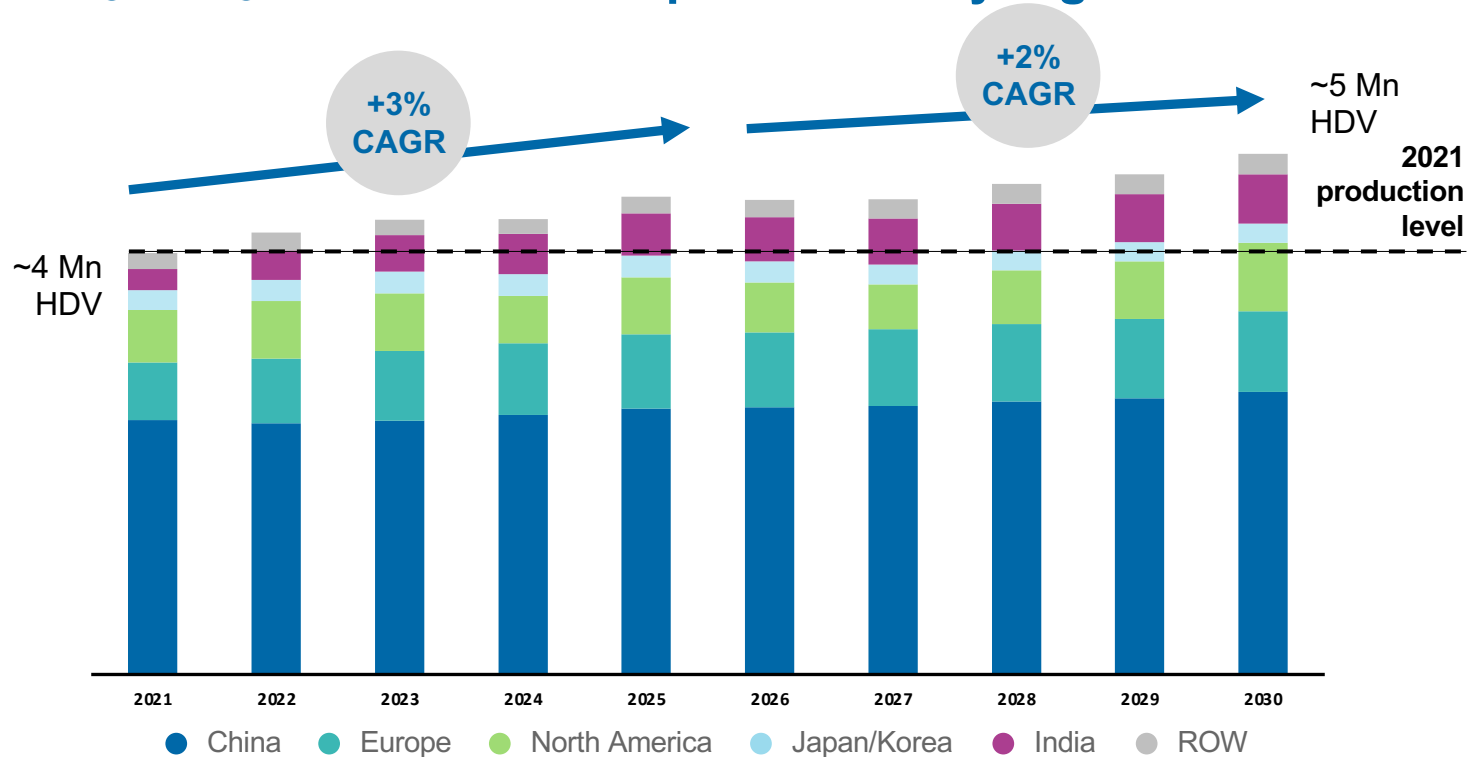
Source: Umicore market model – LDV (ICE + PHEV)

Heavy-Duty Vehicles

Continued growth in ICE HDV towards 2030



Heavy-duty vehicles
Global vehicle production by region



Production volumes expected to recover and grow over the decade: total addressable emissionized market in 2030 ~25% bigger than in 2021

Lower growth rate from 2026 reflecting high penetration of emissionized ICE vehicles and increasing BEV and FC

Production expected to increase in China and India



Source: Umicore market model
HDV (emissionized Heavy-Duty and Medium-Duty Vehicles; on-road only)

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Light-Duty Gasoline Vehicles

Substantial tightening of emission norms in Europe and China

Ambitious Euro 7 & China 7 emission standards

Expected implementation

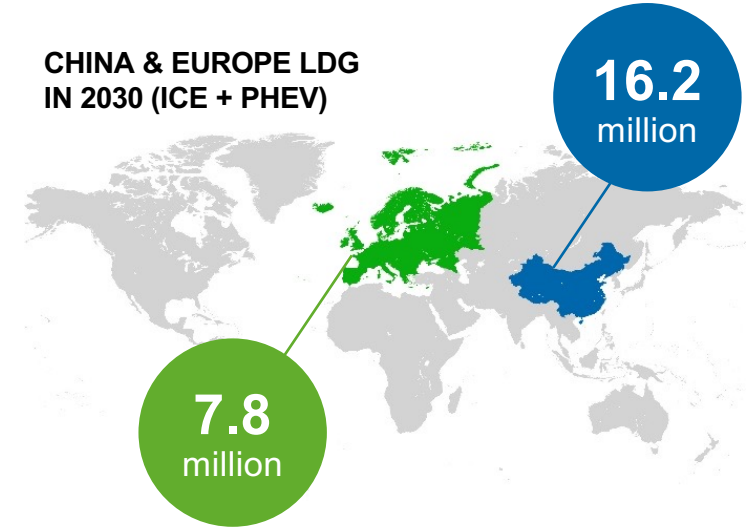
Europe: earliest 2026, details to be announced July 20, 2022
China: earliest in 2027

Impact

Detailed specifications still under discussion; based on proposal, key impact on gasoline engine:

- ~ 50% reductions in key criteria pollutant emission limits
- More stringent cold start requirements
- Tighter particle regulation
- Secondary Emission TWC: e.g. ammonia

CHINA & EUROPE LDG IN 2030 (ICE + PHEV)



Euro 6 / China 6 system layout



Potential Euro 7 / China 7 system layout



TWC: Three-Way Catalyst; GPF: Gasoline Particulate Filter; EHC: Electrical Heated Catalyst; SET: Secondary Emission TWC

20%

value uplift vs. current Euro 6 / China 6 (based on proposal)

Heavy-Duty Vehicles

Upcoming tightening of emission norms in Europe and China

Ambitious Euro VII & China VII emission standards

Expected implementation

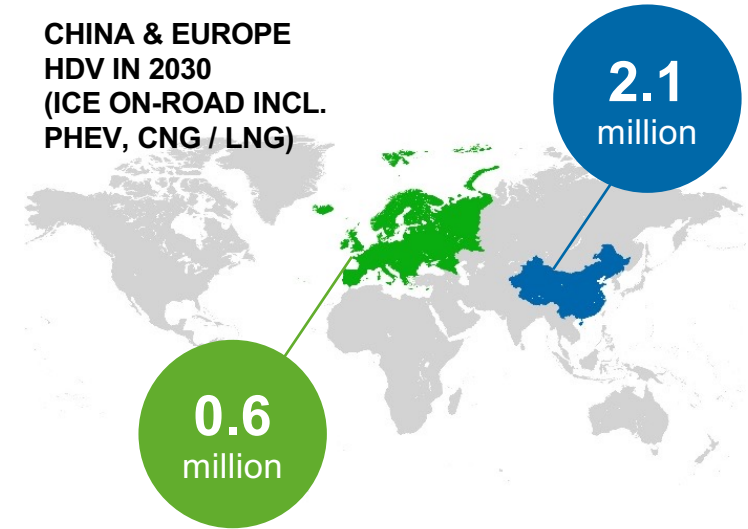
Europe: earliest 2026, details to be announced July 20, 2022
China: earliest in 2027 in Tier 1 cities

Impact

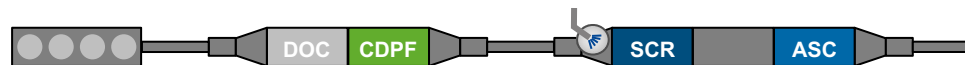
Detailed specifications still under discussion; based on proposal :

- Tighter Particulate PN, NOx and ammonia standards
- Increased cold start requirements
- Extended durability
- Additional pollutants such as N₂O

CHINA & EUROPE HDV IN 2030 (ICE ON-ROAD INCL. PHEV, CNG / LNG)



Euro VI / China VI system layout



Potential Euro VII / China VII system layout



DOC: Diesel Oxidation Catalyst; DPF: Diesel Particulate Filter;
 SCR: Selective Catalytic Reduction Catalyst; ASC: Ammonia Slip Catalyst

20%

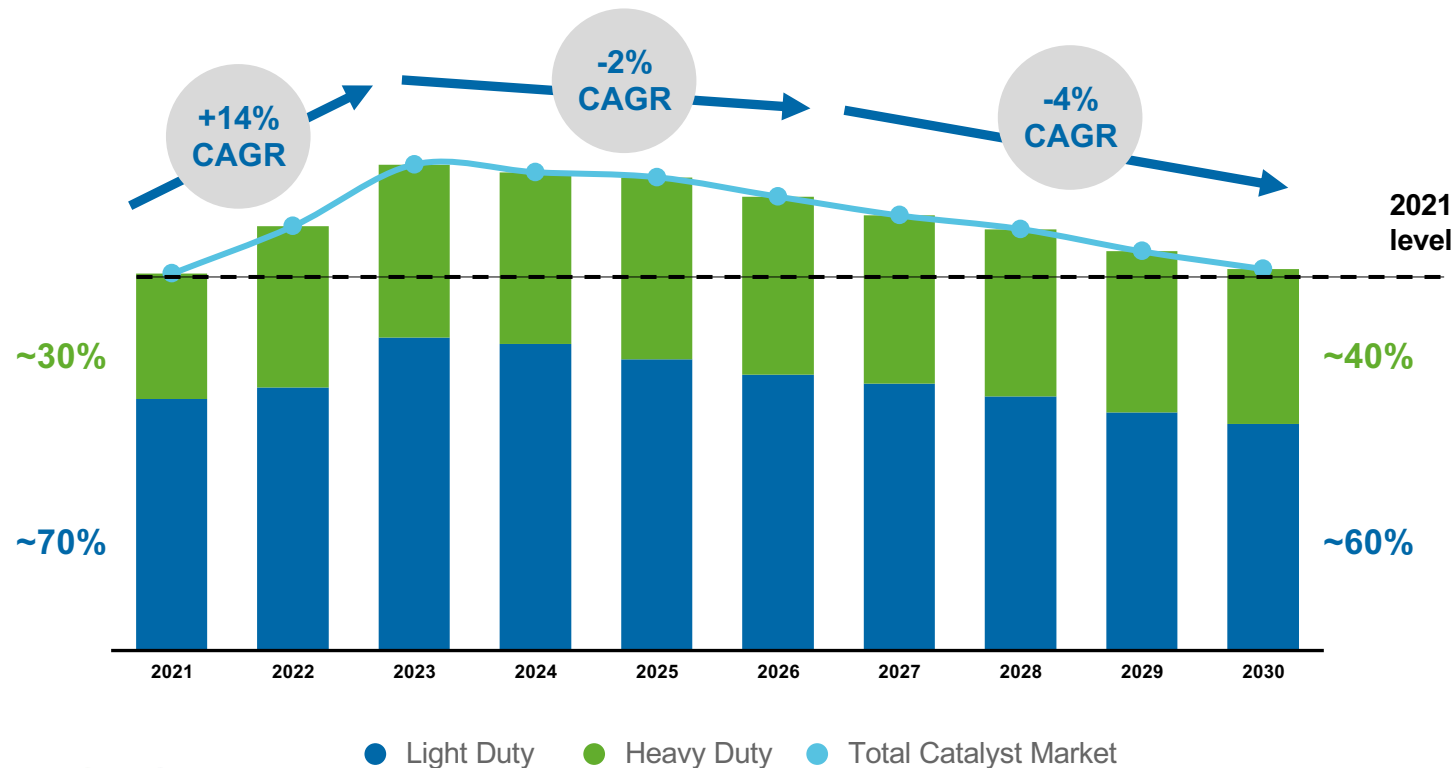
value uplift vs. current Euro VI / China VI (based on proposal)

Attractive value to capture the next decade

Emission catalyst market moving towards unprecedented value peak



Light, Medium & Heavy-Duty Vehicles Global automotive catalyst volumes (liters)



Source: Umicore market model – LDV and HDV (includes emissionized Heavy-Duty and Medium-Duty Vehicles; on-road only)

Value growth driven by market rebound and tighter legislation for light-duty and heavy-duty vehicles

Total addressable market in 2030 still exceeding addressable market in 2021

Attractive market profile – Ability to capture peak profitability and afterwards generate significant amount of free cash flow

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Capture peak profitability and maximize value

Where to play

| Capture maximum value from market peak | | Maximize business value throughout the plan |
|--|---|--|
| Light-Duty Vehicles Maintain strong position in light-duty gasoline catalysts globally | Heavy-Duty Vehicles Further growth in heavy-duty market share, with focus on China and Europe | Historical focus on lean manufacturing and optimal operational costs, resulting in solid starting position today Continued focus on efficiency and performance while adjusting operations in line with market development |

How to win

| | | | |
|--|---|--|--|
| R Reliable Transformation Partner | I Innovation & Technology Leader | S Sustainability Champion | E Excellence in execution |
|--|---|--|--|



Capture peak profitability and maximize value



R

Reliable
Transformation
Partner

EMBARKING THE MOBILITY TRANSFORMATION TOGETHER WITH OUR CUSTOMERS

Long-standing OEM relationships

**Maintain critical regional presence and capacity
while optimizing global footprint**



R

Unique position in clean mobility materials



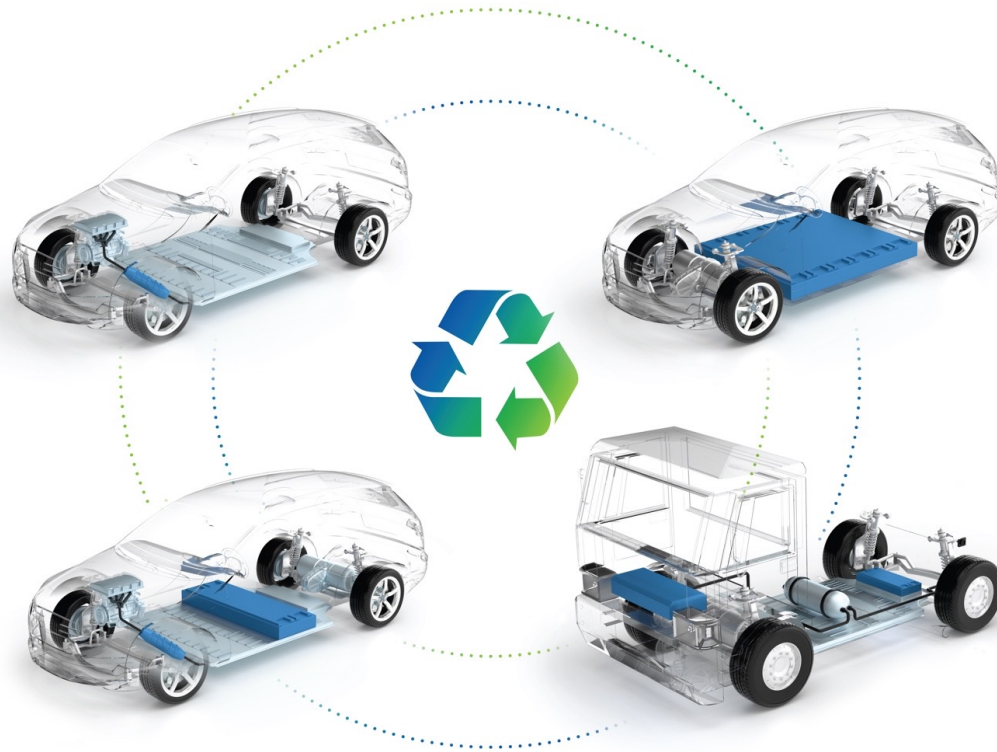
Internal Combustion Engine

Emission control catalyst



Plug-in Hybrid Electric Vehicle

Battery active materials and emission control catalysts



Full Electric Vehicle

Battery active materials

Fuel Cells Vehicle

Electro-catalyst and battery active materials

Fully committed and trusted **technology partner** for car OEMs throughout their transformation journey

Source of **talent and know-how** for Umicore Group to enable OEM transformation





Committed and reliable partner for our customers



Track record: > 50 years of close customer relationships with all major OEMs; well-established broad customer base across the globe today

Close customer collaboration throughout transformation

Entering new types of partnerships with customers, focused on long-term collaborations to jointly manage the transition

Global supplier

Strong commitment to continue serving our customers' needs local-for-local in key regions



Technology leader

Ensured investments in product innovation to help meet coming legislative requirements



Reliable & credible partner

Active dialogue with customers on transformation roadmap and catalyst supply chain securitization



Sustainable footprint

Global, sustainable supply footprint and recycling services



Capture peak profitability and maximize value



Innovation
& Technology
Leader

STRONG TECHNOLOGY POSITION IN LIGHT OF UPCOMING EMISSION LEGISLATION

Proven track-record

Technology to remain key driver in years to come



I Proven innovation leadership ...



Light-duty vehicles

- **Leading gasoline catalyst player** in Europe and China based on industry-benchmark technologies
- Disproportionate share of **GPF platforms** won in Europe and China in recent years
- **Co-development partnerships** with leading OEMs (e.g. with Volkswagen: *GPF technology for closed-coupled exhaust aftertreatment*)

Benchmark gasoline technology



Heavy-duty vehicles

- **Competitive portfolio** as development partner of major OEMs
- **Expansion of supply share** in China and Europe – HDD growth regions
- **Co-development partnerships** for advanced HDD Aftertreatment solutions (e.g. with Scania: *next-generation global emission solution platform with dual urea dosing*)

Successful track record



GPF: Gasoline Particulate Filter



... with the right technology to grow



Light-duty vehicles

- **Reduced Rhodium and Palladium** utilization through FlexMetal TWC – qualified at major OEMs globally
- Secondary emission TWC for **ammonia emissions abatement**
- **High filtration efficiency** for GPF



Heavy-duty vehicles

- **Even lower NOx emissions** at optimized fuel economy with **UmiCOR® catalysts**
- Washable particulate filter with **ultra high filtration efficiency**

Next generation technology focused on critical aspects for upcoming emission norms



TWC: Three-Way Catalyst;
GPF: Gasoline Particulate Filter

Capture peak profitability and maximize value



S

Sustainability
Champion

LONGSTANDING PARTNER IN DELIVERING CLEANER AIR

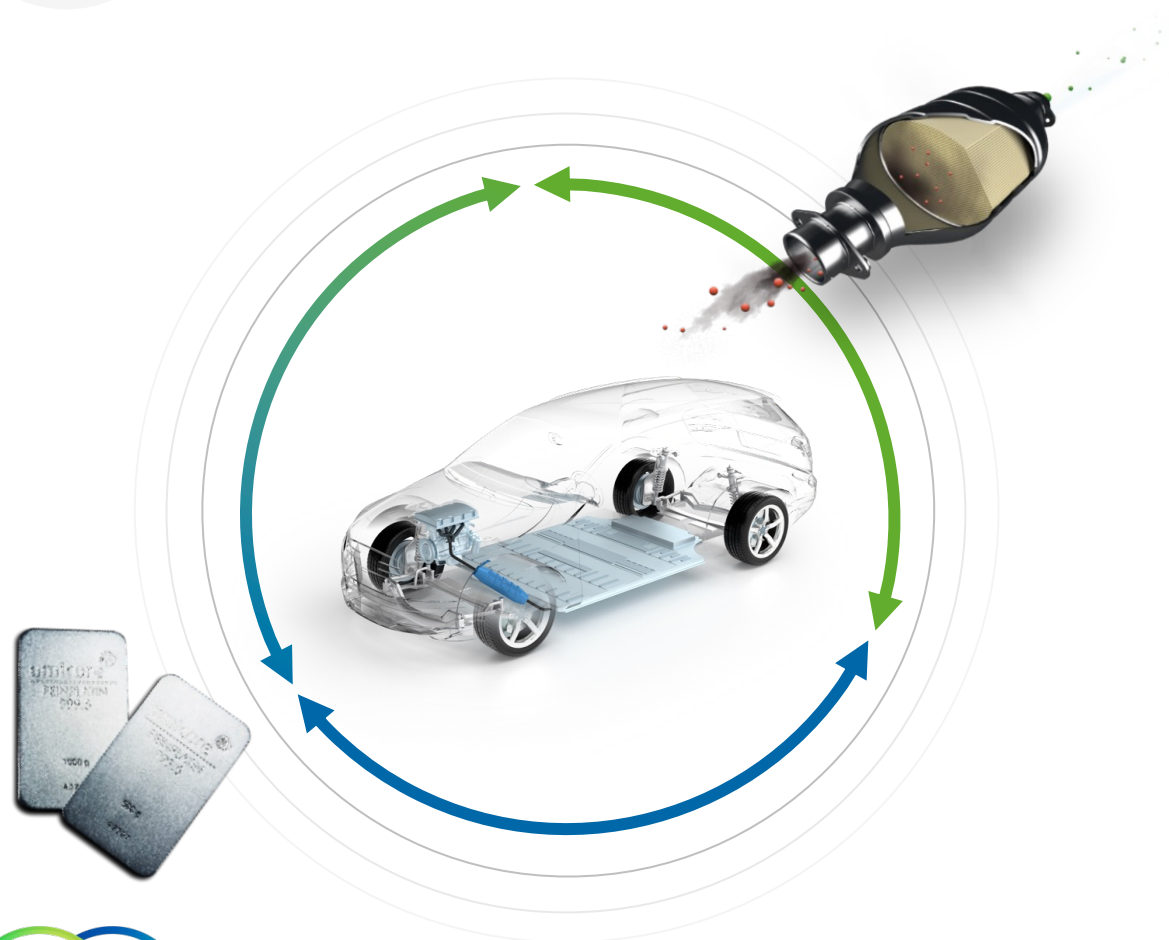
Embedded sustainability value
through sustainable operations

Cleaner air at the core of our business



Embedded sustainability value

Through sustainable operations & closed loop services



Sustainable operations

Many plants already fully powered by renewable electricity

Ecodesign at the heart of new sites, with flagship in Americana, Brazil

Longstanding closed-loop offer

Recycling millions of automotive catalysts & PGMs per year

Tackling resource scarcity

Technology focusing on PGM reduction



S

Cleaner air at the core of our business

Delivering to the strictest emissions standards

umicore

Preventing 2.8 million tons of NOx emissions

from being emitted into the air every year through
Umicore catalyst technologies



Using average lifetime of 200 000 km including NOx, HC, CO, excluding PM

Capture peak profitability and maximize value



E

Excellence
in execution

ORGANIZATIONAL AGILITY

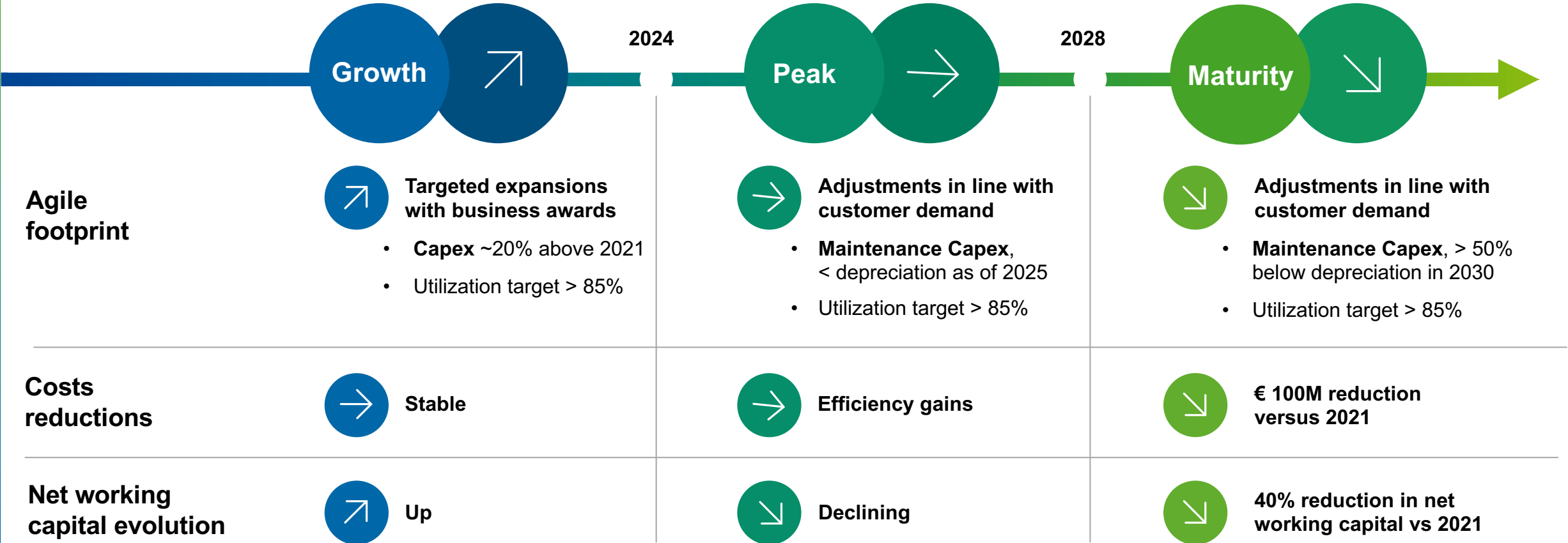
**Operational agility
through the different
transformation stages**

**Agility mindset
to manage the
transformation**





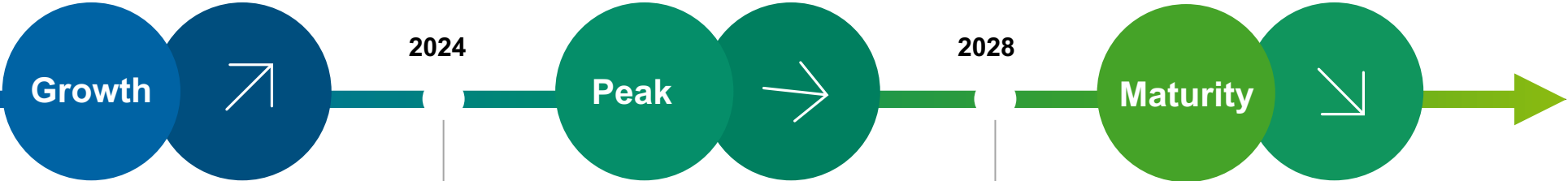
Organizational agility to manage the different transformation stages



~€ 3 Bn cash delivered between 2022 and 2030, supporting Umicore growth



Fostering an agility mindset throughout the different transformation stages



Cultural transition

Transfer from growth mindset towards efficiency and agility

Increase performance and efficiency focus

Cash excellence mindset throughout the organization

Leveraging capabilities

Leverage strong expertise to capture the market peak

Continue to foster and develop critical PGM chemistry and automotive industry know-how

Leverage critical know-how within Automotive Catalysts and Umicore Group

Critical talent pool to be leveraged within Umicore Group



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Automotive Catalysts – RISE

Capture peak profitability and maximize value

| | | | | |
|--|---|--|--|--|
| <p>Capture maximum value from market peak</p> <ul style="list-style-type: none">• Maintain strong position in light-duty gasoline catalysts globally• Continued growth in heavy-duty catalysts in China and Europe <hr/> <p>Maximize business value throughout the plan</p> | <p>R</p> <p>Reliable Transformation Partner</p> | <p>I</p> <p>Innovation & Technology Leader</p> | <p>S</p> <p>Sustainability Champion</p> | <p>E</p> <p>Excellence in execution</p> |
| | <p>EMBARKING THE MOBILITY TRANSFORMATION TOGETHER WITH OUR CUSTOMERS</p> | <p>STRONG TECHNOLOGY POSITION IN LIGHT OF UPCOMING EMISSION LEGISLATION</p> | <p>LONGSTANDING PARTNER IN DELIVERING CLEANER AIR</p> | <p>ORGANIZATIONAL AGILITY THROUGH THE DIFFERENT TRANSFORMATION STAGES</p> |

Throughout period:

€ ~3 Bn total cash delivered and critical talent pool, supporting Umicore growth

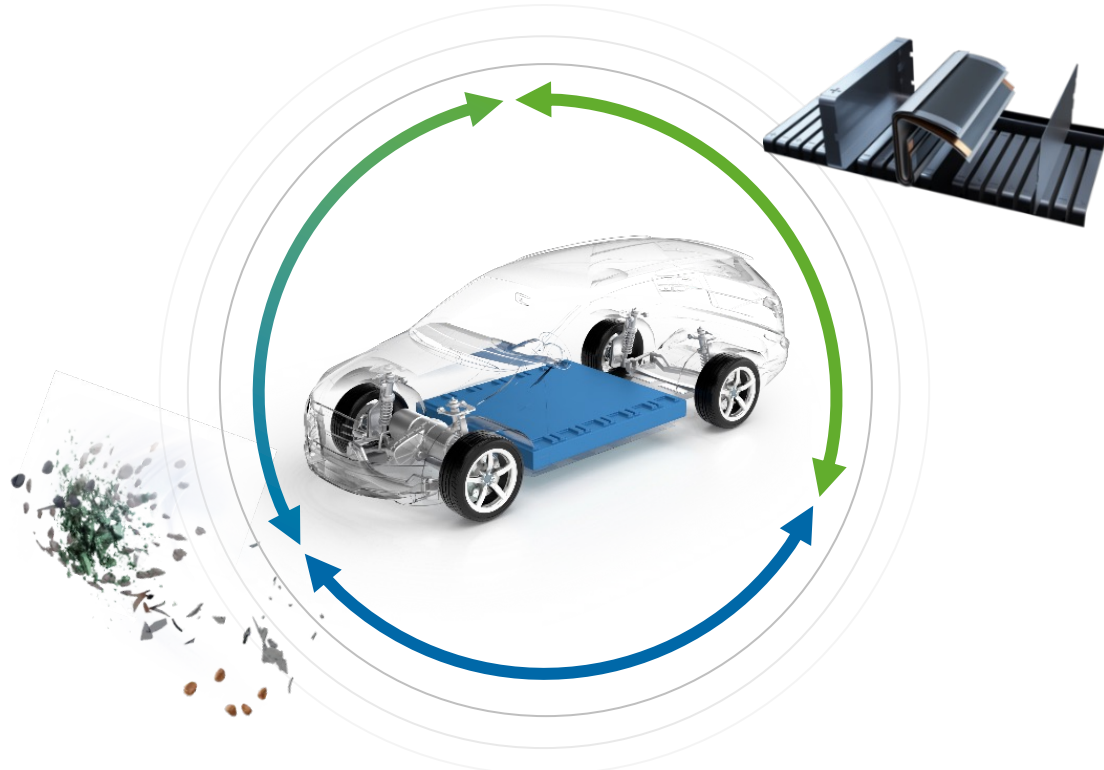
ROCE ~20% in 2030 and adj. EBITDA margin ~20%



S

Decarbonizing the battery value chain

Accelerating our journey towards net zero
& transforming our rechargeable battery materials business



Scope 1: identifying and implementing energy efficiency improvements

Scope 2: Signing long-term PPAs
Cathode plant in Poland to operate on 100% renewable electricity

Scope 3: Securing a supply of sustainable battery materials sourcing low-carbon Nickel & long-term supply agreements for zero-carbon Lithium

Umicore cathode materials prevented **over 9.5 million tons of GHG emissions** from being emitted in 2021



Considering recycling, production, processing into batteries and the use of batteries in full EVs